

List of Questions asked through SLI.DO at the 2018 Rural Connectivity Symposium, 26th June.

Asked during the presentation of Vanessa Mohi-Goodchild and Shane Hobson

Question	Score	Answer
What would be a an affordability model? A glo bug style top up?	0	<p>The Glo Bug model appears to offer the flexibility of pre-pay but with a price premium above normal market rates enjoyed by postpay customers. In effect, penalising customers who choose to pre-pay.</p> <p>By comparison the Spark Jump service is offered only to qualifying customers (families with school age children) and has a price about 75% lower than the normal market price for a roughly equivalent service offered in the market.</p>
Could time constrained Internet plans help (assuming they're reduced in price)?	0	<p>We haven't been asked for this by our families, but it's certainly worth looking at. We will raise this with other regional partners to assess if there is demand for this option.</p>
All isps should offer an entry level package of unlimited data with slower sppeds	0	<p>The problem here is the base fees charged by the network owners (Chorus and the three other fibre network owners). Often these prices are regulated and the network owners are not permitted to offer different pricing to different customers for the same service. Therefore most ISPs face (typically) a base fee of around \$45 per month to reach any customer over a fixed line network.</p> <p>By comparison, the three mobile network owners (Spark, 2degrees and Vodafone) own the entire network end to end and so have the ability to charge lowers prices to qualifying customers if they choose.</p> <p>Also, using a mobile network allows for a self-installed modem. This option was be available on the new fibre networks for many years until every home is connected.</p>